

Frequently Asked Questions: Eskom

Vending Related Questions

I want to sell electricity for Eskom (all types of vending agents).

Historically Eskom only had many small offline vendors that sold electricity in their local area from a CDU. EasyPay was the only company that sold electricity via their own network and sub-contractor outlets. Eskom is now in the process of developing our own online vending server which will make it easier for many more people to vend for us. They can then simply obtain an online vending client and connect directly to our server to vend. However the process is not complete yet and the rollout will happen slowly only after the Eskom server has been completed. Once this process is complete and the server is fully operational, there will be three different opportunities to get involved in vending:

- There will be a number national enquiries issued at specific intervals for National Vendors (the exact durations have not been decided yet) These vendors must already have an established footprint over South Africa to qualify.
- These same enquiries will also allow client manufacturers to tender their equipment. Accepted products will be placed on the accepted product list for possible future use by Eskom Regions.
- The various Eskom Regions will issue enquiries whenever required for people or companies that want to vend electricity only in their Region or even only in a town. Refer to this implementation strategy <http://www.prepayment.eskom.co.za/specifications/strategy2_for_implementation.pdf> for more information on online vending rollout.

After reviewing the above document and you are interested to become involved do the following:

- If you want to tender vending equipment to be placed on the accepted product list, contact Prepayment Development Department to have your name added onto our list when we issue a new national and equipment enquiry.
- If you want to sell electricity for the whole country, do the same as described for an equipment supplier.
- If you want to sell electricity only in a specific Eskom Region or in a town, Contact the Customer Service Areas Manager for your area. To find out who that is, phone the Eskom National call centre or go to your nearest Eskom walk-in centre. These contact details are under Contact Details on the main Eskom <<http://www.eskom.co.za>> site

I want to sell online vending systems to Eskom

See the answer above

What is XMLVend?

See this document on XMLVend description <http://www.prepayment.eskom.co.za/xmlvend_desc.asp>

Why use XMLVend?

See this document on XMLVend advantages
<http://www.prepayment.eskom.co.za/xmlvend_advantage.asp>

I have a totally new way to sell electricity

Eskom has made a policy decision that they will only use STS based prepayment meters. This was based on many man-years of analysis, testing and enhancements and while Eskom is always looking for ways to improve the system, they must be based on STS meters.

If your proposed solution includes different or radically enhanced meters (e.g. remote vending to meters) then it falls into the category termed "remote metering" In this case look at the question: I have a new metering solution <<http://www.prepayment.eskom.co.za/faq.asp#meters-sell>> .

You will probably be interested in the second half of the answer about advanced metering solutions.

If you only want to improve the vending side of prepayment have a look at the question: I want to sell electricity for Eskom <<http://www.prepayment.eskom.co.za/faq.asp#sell-electricity>> If this did not cover your request, contact Prepayment Development Department to arrange for further discussion.